

SUMM!T 2017

April 19 - 20

The ADI Summit is Autodistribution International's annual congress where leaders of the European automotive parts manufacturing industry meet with the 25 ADI Partners.

This year's setting (19 and 20 April) was the Hilton Antwerp Old Town in Belgium's largest city and 2nd European port town Antwerp.

On the evening of the first day, the ADI president Thomas VOLLMAR welcomed 170 guests in the Hilton Belle Epoque room, where he commented ADI's performance and growth in a plenary meeting: In 2016 ADI as a group showed double digit growth, thus outperforming the modest growth of the European aftermarket.

In a rapidly changing European market, ADI-Partners strengthened their position through well targeted acquisitions. President Thomas VOLLMAR was therefore proud to announce that within the framework of ADI, Autodistribution France & AD Benelux have agreed

on a new model of cooperation in the Belgian market offering new opportunities for all stakeholders.

ADI extends its footprint in the Middle East.

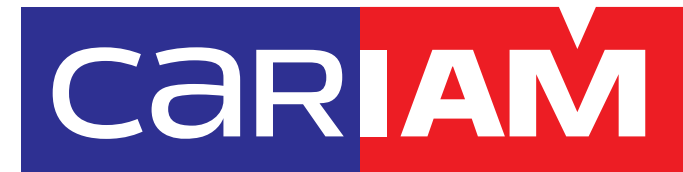
The ADI President briefly referred to the affiliation of AD Adria in 2016 in Croatia, Bosnia and Herzegovina, Serbia and Slovenia and announced the affiliation of a new Partner AD Israel (Comet & Progress) joining ADI as of 01.04. With 25 Partners, ADI thus expands its footprint to 40 countries.

CARIAM, the award for Excellence in supporting the independent aftermarket.

In his speech, Thomas Vollmar thanked the parts manufacturing industry for their support of the ADI distributors and of the IAM more in general. He pointed out that the industry's position in the present political and legal environment concerning the game changing new technologies in general and telematics in particular, needs



from L. to R.: Omer Wesemael, Hartmut Röhl, Thomas Vollmar, Neil Pattemore



The Award for Excellence in Supporting the IAM

clarification. As a signal and an invitation to open discussions in view of such clarification, he announced that rather than distinguishing one single ADI supplier with the traditional "Supplier of the Year" award ADI has chosen to create a new distinction: the "CARIAM, the Award for Excellence in Support to the IAM". He proudly proclaimed the federation FIGIEFA the 2017 winner of the CARIAM award.

Hartmut Röhl, FIGIEFA President, comments the election: "The award attributed to FIGIEFA in this year's meeting of ADI with their suppliers is a great surprise, but we understand the logic: the Supplier of the Year was honoured because of his specific and outstanding contribution to the immediate market success of the distributors. We are honoured with the award for our continuous activities to create economical and legal framework conditions to allow the IAM fair competition on the automotive aftermarket and especially in a future that is marked by game changing technologies and legal rules. In this sense FIGIEFA sees itself also as a kind of supplier of services for its ultimate members. We thank the ADI Partners for the recognition of our work expressed by this award, but also for the direct support as our members".

The 2017 ADI Summit featured Dan Renehan, Chairman of PRONTO, and guest speaker Linda Yueh.

Dan succeeds Thomas Vollmar as President of 1Parts 2017-18. 1Parts is ADI's global organization, covering approximately 60% of the global market potential together with The Group (Pronto National Association & Federated Auto Parts). For more information on 1Parts, www.1parts.net.

Linda Yueh, Fellow in Economics at St. Edmund Hall, Oxford University, and Adjunct Professor at the London Business School, analysed and commented the global economic outlook.

The Award for Aftermarket Professional of the Year goes to ...

Mihai STAIU, CEO Of AD Auto Total Romania, was applauded by the audience as Aftermarket Professional of the Year 2017. Mihai could not hide his surprise when he was called on stage to receive the award (a painting of the series "Alice in Wonderland" by the Danish artist Carl Henning Pedersen): "I could not be more touched by this recognition, knowing that the electorate itself – all participants of the ADI Summit – is composed of highly skilled professionals from both trade and industry".

